AUTHORITY

The University Planning Advisory Committee (UPAC) is an advisory and support committee formed at the request of the President working in conjunction with the University Executive Council (UEC). The President and UEC delegate management responsibility for the committee to the Vice President for Planning, Budget, and Finance. UPAC does not have governance authority within the meaning of UVU Policy 102.

RESPONSIBILITIES

UPAC has both ongoing responsibilities that must be fulfilled periodically and specific responsibilities delegated to it by the President or UEC annually. Annual responsibilities may be distinct from the ongoing responsibilities or may be specific instructions for executing ongoing responsibilities.

Ongoing

The ongoing responsibilities of UPAC are to:

- Maintain awareness of UVU’s strategic and operating environment, advising the President and UEC regarding emerging forces in that environment and potential university responses.
- Review major university plans to ensure consistency with the university strategy, across planning efforts, and with initiatives of the State of Utah and Utah System of Higher Education.
- Assess whether UVU is fulfilling its mission, action commitments, and objectives and whether it will be able to do so sustainably in its foreseeable internal and external operating environments in accordance with the standards and policies of UVU’s regional accreditor, the Northwest Commission on Colleges and Universities (NWCCU).
- Communicate findings to university leadership through UEC and to the wider university community through their organizational communication channels.

2021-22

In 2021-22, UPAC will:

- Conduct a strategic review of UVU’s internal environment, external environment, and value chain to identify the university’s sustainable competitive advantages in the changing higher education environment (see attached process).
• Prepare the Mission Fulfillment Progress Report, reviewing and revising as necessary the mission fulfillment indicators considering the recommendations of the NWCCU Mid-Cycle Review.

MEMBERSHIP

Executive Sponsor
The executive sponsor of UPAC is Linda Makin, Vice President for Planning, Budget, and Finance.

Co-Chairs
UPAC is co-chaired by the Director of University Planning and Effectiveness and a faculty member appointed by the university president for a two-year term on the recommendation of the executive sponsor. For 2021-22, the co-chairs are UPE director Jeffrey Johnson and Jeff Peterson, Associate Professor of Organizational Leadership.

Presidential Appointees
The university president appoints 19 members representing each school or college and each non-academic division including one dean, an academic advisor, and a staff member from within Academic Affairs. These members are recommended by the executive sponsor and co-chairs in consultation with the vice presidents and deans. The faculty co-chair is a presidential appointee. Presidential appointees serve two-year terms. If a presidential appointee is unable to continue serving as a member temporarily or permanently, a new member is appointed to fill the term for the duration of the vacancy.

Organizational Appointees
Organizational appointees hold membership by delegation or are appointed by offices with central roles in planning for the university’s three action commitments and are, consistent with Robert’s Rules of Order, full voting members of UPAC. Organizational appointees serve on an ongoing basis so long as they hold the designated position. These appointees include the following positions:

<table>
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<tr>
<th>Position</th>
<th>Member</th>
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<tr>
<td>President</td>
<td>Astrid Tuminez</td>
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<tr>
<td>Provost and Senior Vice President of Academic Affairs</td>
<td>Wayne Vaught</td>
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<td>Vice President of Institutional Advancement</td>
<td>Mark Arstein</td>
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<td>Vice President of Digital Transformation/CIO</td>
<td>Kelly Flanagan</td>
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<td>Vice President of Planning, Budget, and Finance/CFO</td>
<td>Linda Makin</td>
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<td>Vice President of People and Culture</td>
<td>Marilyn Meyer</td>
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<td>Vice President of Administration and Strategic Relations</td>
<td>Val Peterson</td>
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<td>Vice President of Student Affairs</td>
<td>Kyle Reyes</td>
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<td>Faculty Senate President</td>
<td>Hilary Hungerford</td>
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<td>PACE Representative</td>
<td>Bonnie Mortensen</td>
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<td>UVUSA President</td>
<td>Karen Magana-Aguado</td>
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<td>Associate Provost for Academic Programs</td>
<td>David Connelly</td>
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<td>Achieve Action Commitment</td>
<td>Michelle Kearns</td>
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Support Staff
UPAC is supported by the presidential intern and the administrative assistant to the executive sponsor. For 2021-22, these are intern Marisa Crist and administrative assistant, Stacy Fowler. Both entitled to participate substantively in the meetings on the same basis as other members but do not hold voting rights.

Member Expectations
UPAC members are selected so that the committee can draw on a range of viewpoints from across the university. Members are not, however, specifically representing their organizations. UPAC members should approach their work from a “whole university” perspective rather than the interests of their organizations or positions.

UPAC’s members are expected to:

- Attend and participate in all meetings or find a substitute if unable to attend,
- Review all materials for committee projects and give input as requested,
- Facilitate two-way communication between UPAC and the broader campus community, particularly your own organizations,
- Maintain awareness of broader UVU and higher education issues in general, and
- Model the positivity and enthusiasm that differentiates UVU’s faculty and staff as Wolverines.

ORGANIZATION

Meetings
UPAC will typically meet every other week on a schedule coordinated by the committee leadership and support staff.

Executive Sponsor and Co-Chair Responsibilities
The executive sponsor and co-chairs share the responsibilities of committee leadership. Together, they will develop the annual agenda and agendas for each meeting and may add items to the agenda, at the request of the members, where the items are appropriate to the committee’s responsibilities. They will introduce agenda items during the meeting and may determine the structure of discussion. The co-chairs will preside over discussion.

Deliberative Procedures
Under most circumstances, UPAC will operate informally and strive toward consensus using the UPAC Deliberative Procedures. These procedures should be used flexibly to promote collegial deliberations. Procedures for formal sessions, when necessary, are included in the attached UPAC Deliberative Procedures document.
BACKGROUND

The UPAC Rules of Procedure are an implementation of Martha’s Rules of Order. This process was created by a housing cooperative in Madison, Wisconsin, with the intent of facilitating efficient, consensus-based decision-making. It recognizes that linear models of procedure such as Robert’s Rules of Order are excessively majoritarian. In an organization that seeks to work toward consensus through negotiation, cooperation, and compromise, complex procedures often silence or discourage minority views, especially when there are significant differences among members’ competence with formal procedure. Martha’s rules also recognize that fully informal discussion, however, may have the same effect, privileging those more comfortable with public speaking or who tend to contribute more forcefully in discussions. These procedures provide a structure for informal discussion that supports genuine consensus building.

The principles of Martha’s Rules are consistent with the longstanding culture of UPAC. This specific implementation of Martha’s Rules is adapted from the American Association of Philosophy Teachers Rules of Order, February 8, 2013 in order to promote more effective discussion within committee meetings.

PRINCIPLES

Effective, practical action is most likely to result from an evolutionary process of proposal, evaluation, and revision. Those opposed to a proposal often identify good reasons that it should not be adopted. But even with a good proposal, opposition can identify opportunities for clarity or improvement, enhance the entire group’s understanding of the proposal and the larger issue it addresses, and build commitment among the members to implement it effectively.

UPAC members should approach discussion as group deliberation rather than debate. They must be willing to listen carefully and consider what others are saying. Everyone must make a good faith effort to understand each other before criticizing ideas. They must also be trusting and brave enough to speak their minds. The expectation is that every effort will be made to be clear but that there is no requirement or expectation that participants will present well-formed arguments on the spot.

Consensus does not mean unanimous support. Consensus is reached on a proposal when most members find it acceptable. This may result in adopting ideas that some members find only minimally acceptable, and even that a few members may continue to oppose. Those in the majority should continue to aim for as broad a consensus as possible and should cooperate to address objections. Those with concerns should not use the goal of consensus as a means of obstructing action.
PROCEDURES

Proposals
A proposal is a recommendation that a specific action be taken, often that UPAC express a specific conclusion in the reports that it produces. Once a proposal is made, it belongs to the group. As such the person who proposed it no longer “owns” the proposal and cannot withdraw it. There is no need to second a proposal.

The person making a proposal should be given reasonable time to explain it. It is helpful to provide time for questions to clarify the proposal before acting on it. A proposal that is adopted should be specific in wording and actions to follow from its adoption, but it is acceptable to offer a proposal conceptually and then allow specific wording and actions to take shape in deliberations.

It is natural, normal, and expected that there will be multiple proposals related to a specific topic to be on the table at any time in a discussion. Every effort should be made to ensure that all participants understand which proposal is being focused on at each point in the conversation. It is not practical to insist that discussion remain on one proposal prior to moving to another proposal on the same topic, especially when developing analytical conclusions or language. However, proposals on one topic should be settled before proposals on another topic are considered.

In discussing proposals, it is likely that they will be amended. The amendment will be adopted by a consensus model which mirrors that of adopting proposals more broadly. As the proposal belongs to the group, not the person who proposed it, there are no “friendly” amendments.

Consensus Check
As decisions are made by consensus, the majority of all proposals will be unanimously approved. When consensus is not immediate, UPAC should move toward consensus through an iterated process of consensus checks and discussion.

The consensus check aims to discover how the group feels about the proposal. The co-chairs state the specific proposal being considered, and then takes count of the following:

1. Who substantially supports the proposal?
2. Who finds the proposal acceptable?
3. Who is uncomfortable with the proposal?
4. Who is uncertain about the proposal?
5. Of those with concerns, whose concerns are strong enough that they would object to adopting the proposal by majority rule?

This is repeated with all the proposals on the particular topic. The co-chairs or support staff track the results of the consensus check.

Based on the results of the consensus check, four paths are recommended.
1. If all members support the proposal or find it acceptable, then the proposal is considered to have consensus and is adopted without a vote.
2. If most members are uncomfortable with the proposal, no further action should be taken on it.
3. If many members are uncertain about the proposal, it should be clarified or more information gathered prior to checking for consensus again.
4. If any members of the meeting are uncomfortable with the proposal or a small number of members are uncertain about it, then discussion should continue until consensus is reached.
5. If it is determined that consensus is not possible then a vote should occur.

Discussion
Further deliberation following a consensus check is oriented toward building consensus. The discussion should focus on the concerns of those who are uncomfortable with the proposal or uncertain about it.

1. Those with concerns should first be invited to explain the concerns, seek additional information, and identify elements of the proposal that should be clarified.
2. The entire group is invited to offer explanations, thoughts, or information to help resolve the discomfort and uncertainty and move the group toward consensus.
3. As deliberations become more focused on specific issues, amendments to the proposal can be considered that would incorporate the concerns while maintaining what supporters find valuable in it.

Following discussion, the consensus check should be repeated to evaluate whether consensus has been reached. Moving to a consensus check should not occur until it is clear that all voices on a proposal have been heard.

Voting
If it becomes clear that some members will not be able to be satisfied with the proposal, but it is still desired to have clarity on the issue rather than reconsidering it at a later time, then it should be put to a vote. Moving to a vote should not occur until it is clear that all voices on a proposal have been heard. The need to move to a vote is demonstrated if there appears to be a substantial majority in who at least find the proposal acceptable and either:

1. There is no movement toward consensus following a discussion post-consensus check, or
2. Any number of members who are uncomfortable or uncertain state that they do not see themselves being moved to at least finding the proposal acceptable by further deliberation or amendment.

The question at hand for every vote is, “Should UPAC implement this proposal over the stated concerns of the minority, when a majority of the committee thinks that it is at least acceptable?” A majority of those present and voting is required to approve a proposal. All members present may vote, including the executive sponsor, co-chairs, and support staff. A proposal that is defeated by vote should not be reconsidered without significant revision.
FORMAL SESSION

Should formal procedure prove necessary, any member may request that the co-chairs move the committee into formal session. The decision of the co-chairs may be appealed to the committee. In the event that the co-chairs are divided on moving to formal session or their decision is appealed, the committee shall enter formal session on the vote of a two-thirds majority of those present.

In formal session, the committee shall operate according to *Rosenberg’s Rules of Order: Simple Parliamentary Procedures for the 21st Century* (Sacramento, California: League of California Cities, 2003). The committee will remain in formal session until the agenda item for which formal session was entered is completed and will then revert to informal session without further vote or action from the co-chairs.
University Strategic Review Process

University Planning Advisory Committee
September 3, 2021

Overview
Throughout the strategic process, look for patterns of actions that affect success (what do you see going well and what are areas of improvement)

a. What is the organization’s sustainable competitive advantage (presently)?
b. How do we define success? (Vision/Mission/Values)
c. What is the organization’s current strategic goals?
d. Remember the three tests of a winning strategy: Fit, competitive advantage, and high performance

External Environmental Analysis
What does the external environment look like? Consider:

a. External Environment Scan (PESTEL)
b. Industry Analysis (Porter’s 5 Forces)
c. Competitive Analysis (Porter’s Soar)

Is the organization competitively stronger or weaker than key rivals?
Outline competitive strengths.

Internal Analysis
How well is the organization’s present strategy working? What ratios or KPI’s is the organization using to measure success? Which ones should they be looking at?

What are the organization’s most important resources and capabilities, and will they give the company a lasting competitive advantage? (VRIN/VRIO test). Does the organization have a high level of competence? In which areas? Can the organization compete?

Value Chain Analysis
What is the Customer Value Proposition? How do value chain activities impact the organization’s cost structure? What can the organization do to improve their value chain?

Analytical Summary
Based upon the findings of the previous steps, what are the organizations strengths and weaknesses in relation to market opportunities and threats? (SWOT Analysis)

Organization Strategy
What should our core strategy be based upon? (Cost or Differentiation advantage). Should the organization be on offense or defense?

a. What moves should they make? Which tactics employed?
b. Any vertical/horizontal integration elements required?
c. What international moves should be made? (if any) How should this be done?

Reality Check: Does the organization have the right resources/capabilities for good strategy execution? What is the culture like? What is great and what needs to change?

Managerial Focus
What strategic issues and problems merit front-burner managerial attention?