MISSION

Secure private resources to support UVU colleges, schools, programs, and students by engaging alumni and other individuals, corporations, and foundations in meaningful ways resulting in relationships that lead to philanthropic gifts to UVU.
Division of Development and Alumni Relations

Leadership Team

Kyle Tresner
Associate Vice President
Major Gifts and Development Programs

Jessica Ballard
Senior Director
University Events

Jefferson Moss
Senior Director
Investment Management
And Development Services

Kevin Walkenhorst
Senior Director
Alumni Relations & annual Giving

Nancy Smith
Senior Director
Donor Engagement & Scholarships

Scott Paul
Director
Corp. & Foundation Relations
and Operational Strategy
Growth Requires Resources

- Investing in Data and Research
- Providing Opportunities for Involvement
- Resulting in Relationships
- Providing Private Resources
Effectiveness & Efficiency

- Fiscal Responsibility
- Professional Development
- Expectations, Goals & Metrics
- Preparation for the Future
Results Since 2009

- $87M Cash Raised
- $15M in New Scholarships
- Donors per year increased from 2327 to 6000+
Recent Results

- Autism Building and Support $10.5M
- NUVI Basketball Training Facility $3.3M
- Performing Arts Building $22M+
- Roots of Knowledge $4M+
- Exciting Things to be Announced Soon $6M+
Division of Development and Alumni Relations
## On-Going Funding

**Target $220K**

<table>
<thead>
<tr>
<th>Position</th>
<th>Funding</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assistant Director - Major Gifts; School of Education and Library</td>
<td>$83,132</td>
<td>previous 3 year, convert to permanent</td>
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<tr>
<td>Director - Major Gifts; Central</td>
<td>$105,438</td>
<td></td>
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<tr>
<td>Assistant Director - Alumni Outreach</td>
<td>$84,824</td>
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<tr>
<td>Alumni Engagement</td>
<td>$25,000</td>
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**TOTAL**  

$298,394
## One-Time Funding

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Funds for 2\textsuperscript{nd} Year of Campaign Planning</td>
<td>$80,000</td>
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<tr>
<td>WSB Building Campaign</td>
<td>$50,000</td>
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<tr>
<td>Corporate and Foundation Engagement</td>
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<tr>
<td>Professional Development (year 2 of 2)</td>
<td>$40,000</td>
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<tr>
<td>PT Employee- digitize documents (year 1 of 3)</td>
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<tr>
<td>FSLA Overtime Funding</td>
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<tr>
<td>Homecoming Funding</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$238,000</strong></td>
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